A CONTRACT OF CONT

PROGRAM OFFERINGS

- Business plan development
- Capability statement development
- Business and management consulting
- Business and financial reviews
- Application assistance
- Coaching on government contracting
- Business Development Program
- Monthly DBE newsletter
- Live training webinars
- Access to training video library

BUSINESS & MANAGEMENT CONSULTING

- Accounting
- Job Costing
- Marketing and advertising
- Teaming strategies
- Bidding and estimating
- Recruitment and retention
- Human Resources functions
- Business development
- Strategic planning
- Ownership changes

The SDDOT DBE Supportive Services Program (SSP) is funded through the Federal Highway Administration, and is intended to support DBE program participants.

The DBE Supportive Services program is designed to give you and your team the necessary knowledge, skills, and resources to grow your business. We work directly with you, the business owner, to identify organizational goals and areas of focus that will help move your business forward. We develop relationships with our clients to truly understand the personality and culture of their business so that we can uniquely tailor our consultation services to help determine growth strategies.

As a South Dakota certified DBE, you are entitled to participate in the Supportive Services Program. By participating you will receive customized business development training, assistance creating a viable business plan, one-on-one confidential business reviews, and individualized management assistance. The best part: **the program is provided at** <u>no cost</u> to **South Dakota DBEs participating in federally funded South Dakota DOT projects.**

WHY SHOULD I APPLY?

Certified SD DBEs enrolled in the Business Development Program often experience:

- Increased revenue
- Better estimating and bidding abilities
- More bonding and loan opportunities

HOW DO I PARTICIPATE?

For any questions, or to learn more about the program: <u>https://sddbe.com</u> dbe@projectsolutionsinc.com (605) 607-5120

